

<b>PERFORMANCE OF OPERATIONAL MANUFACTURING UNITS UNDER THE PURVIEW OF INDUSTRIES MINISTRY - A Snap Shot</b>			
<b>Particular</b>	<b>Apr 06-Sep 06</b>	<b>Apr 07-Sep 07</b>	<b>Remarks</b>
Profit making Units (Nos)	13	15	Out of 40, Kerala Garments Ltd. Did not submit the report for analysis.
Profit made by profit making units in Rs lakhs	2,958.39	2,773.60	
Loss making Units (Nos)	27	24	
Loss incurred by loss making units in Rs lakhs	-5,673.03	-4,191.66	
<b>Total No of units</b>	<b>40</b>	<b>39</b>	
<b>Total Turnover in Rs lakhs</b>	<b>64,085.17</b>	<b>67,526.88</b>	
<b>Net Profit /loss in Rs lakhs</b>	<b>-2,714.64</b>	<b>-1,418.06</b>	
Sundry Debtors in Rs lakhs	26,030.24	29,502.96	
Sundry Creditors in Rs lakhs	14,366.56	16,755.53	
<b>Net receivables in Rs lakhs</b>	<b>11,663.68</b>	<b>12,747.43</b>	

Source : Company

Performance Report  
**PROFIT MAKING UNITS**

(Rs. in lakhs)

SL.No	COMPANY	TURNOVER (without taxes and duties)		PROFIT / LOSS	
		Apr 06 - Sep 06	Apr 07 - Sep 07	Apr 06 - Sep 06	Apr 07 - Sep 07
1	Malabar Cements Ltd	9,108.58	9,216.29	1,201.55	1,647.43
2	Transformers and Electricals Kerala Ltd	4,048.32	6,558.62	-321.14	298.34
3	Kerala Electrical & Allied Engineering Company Ltd	2,698.30	3,878.22	-195.34	226.08
4	Steel and Industrial Forgings	1,903.93	2,197.13	94.03	201.86
5	United Electrical Industries Ltd.	237.72	1692.78	-94.18	100.09
6	Steel Complex Ltd	136.71	656.07	-55.27	71.31
7	The Kerala Ceramics Ltd	435.09	533.6	23.26	62.43
8	Kerala Hitech Industries Ltd	220.03	279.2	-25.61	57.98
9	Travancore Sugars & Chemicals Ltd	293.66	458.49	-0.12	40.09
10	Keltron Magnetics Ltd	211.35	258.55	-12.63	19.97
11	Kerala Clays & Ceramic Products Ltd.	167.43	177.83	2.06	16.81
12	Kerala State Bamboo Corporation Ltd.	446.09	626.07	-83.02	14.53
13	Forest Industries (Travancore) Ltd	163.71	229.15	2.29	12.12
14	Kerala State Electronic Development Corporation	5,117.74	4,376.75	-2,699.70	6.23
15	Handicrafts Development Corporation (Kerala) Ltd	457.72	492.45	41.71	0.33
	<b>TOTAL</b>	<b>25,646.38</b>	<b>31,631.20</b>	<b>-2,122.11</b>	<b>2,775.60</b>

Source : Company

Performance  
**LOSS INCURRING**

(Rs. in lakhs)

SL.No	COMPANY	TURNOVER (without taxes and duties)		PROFIT / LOSS	
		Apr 06 - Sep 07	Apr 07 - Sep 08	Apr 06 - Sep 07	Apr 07 - Sep 08
1	Travancore-Cochin Chemicals Ltd	5,781.27	3,352.74	393.98	-781.23
2	Traco Cable Company Ltd	1,678.35	1,081.30	-229.15	-558.26
3	The Kerala Minerals and Metals Ltd.	13,232.31	15,024.60	798	-392.97
4	Travancore Titanium Products Ltd	5,661.04	5,074.91	323.42	-382.37
5	Kerala Automobiles Ltd	1,551.80	904.07	-126.59	-258.45
6	HANTEX	1,076.56	825.07	-120.89	-199.49
7	Kerala State Handloom Development Corporation	1,154.64	793.82	-217.6	-172.38
8	The Quilon Co-operative Spinning Mills Ltd	293.17	239.02	-144.35	-171.52
9	Autokast Ltd	524.19	603.25	-179.69	-168.61
10	The Cannannore Co-op.Spinning Mills Ltd	547.89	516.48	-121.38	-154.13
11	Kerala State Textile Corporation Ltd	1,932.34	1,898.84	52.3	-150.35
12	The Trichur Co-operative Spinning Mills Ltd.	617.53	499.33	-87.16	-148.31
13	The Malappuram Co-operative Spinning Mills Ltd	1,149.01	989.44	10.27	-106.9
14	Steel Industrials Kerala Ltd	346.12	784.3	-205.04	-98.61
15	Sitaram Textiles Ltd	333.38	412.57	-82.66	-98.57
16	Alleppey Co-operative Spinning Mills	208.54	167.85	-55.43	-78.26
17	The Travancore Cements Ltd	1,045.00	1,181.00	-111	-76
18	Keltron Electro Ceramics Ltd	87.63	72.87	-45.72	-63.83
19	Keltron Component Complex Ltd	898.67	944.04	-86.44	-49.07
20	Kerala State Drugs & Pharmaceuticals Ltd	102.41	341.4	-189.1	-38.4
21	Keltron Crystals Ltd	41.99	43.57	-137.59	-20.5
22	Keltron Resistors Ltd	59.69	57.13	-23.67	-12.93
23	Kerala State Palmyrah Products Development and	2.3	4.29	11.82	-8.86
24	The Metal Industries	95.19	83.79	3.7	-1.66
	<b>TOTAL</b>	<b>38,421.02</b>	<b>35,895.68</b>	<b>-569.97</b>	<b>-4,191.66</b>

Source : Company

Performance Report  
**SHIFT FROM LOSS TO PROFIT**

(Rs. in lakhs)

Sl. No.	COMPANY	TURNOVER (without taxes and duties)		PROFIT / LOSS		GAIN
		Apr 06 - Sep 07	Apr 07 - Sep 08	Apr 06 - Sep 07	Apr 07 - Sep 08	
1	Kerala State Electronic Development Corporation	5,117.74	4,376.75	-2,699.70	6.23	2,705.93
2	Kerala State Bamboo Corporation Ltd.	446.09	626.07	-83.02	14.53	97.55
3	Keltron Magnetics Ltd	211.35	258.55	-12.63	19.97	32.6
4	Travancore Sugars & Chemicals Ltd	293.66	458.49	-0.12	40.09	40.21
5	Kerala Hitech Industries Ltd	220.03	279.2	-25.61	57.98	83.59
6	Steel Complex Ltd	136.71	656.07	-55.27	71.31	126.58
7	United Electrical Industries Ltd.	237.72	1,692.78	-94.18	100.09	194.27
8	Kerala Electrical & Allied Engineering Company Ltd	2,698.30	3,878.22	-195.34	226.08	421.42
9	Transformers and Electricals Kerala Ltd	4,048.32	6,558.62	-321.14	298.34	619.48
	<b>TOTAL</b>	<b>13,409.92</b>	<b>18,784.75</b>	<b>-3,487.01</b>	<b>834.62</b>	<b>4,321.63</b>

Source : Company

## Performance Report

**UNITS THAT REGISTERED INCREASE IN PROFITS**

(Rs. in lakhs)

SI.No	COMPANY	TURNOVER (without taxes and duties)		PROFIT / LOSS		GAIN
		Apr 06 - Sep 07	Apr 07 - Sep 08	Apr 06 - Sep 07	Apr 07 - Sep 08	
1	Forest Industries (Travancore) Ltd	163.71	229.15	2.29	12.12	9.83
2	Kerala Clays & Ceramic Products Ltd.	167.43	177.83	2.06	16.81	14.75
3	The Kerala Ceramics Ltd	435.09	533.6	23.26	62.43	39.17
4	Steel and Industrial Forgings	1,903.93	2,197.13	94.03	201.86	107.83
5	Malabar Cements Ltd	9,108.58	9,216.29	1,201.55	1,647.43	445.88
	<b>TOTAL</b>	<b>11,778.74</b>	<b>12,354.00</b>	<b>1,323.19</b>	<b>1,940.65</b>	<b>617.46</b>

Source : Company

Performance Report  
**UNITS THAT REGISTERED DECREASE IN LOSSES**

(Rs. in lakhs)

SI.No	COMPANY	TURNOVER (without taxes and		PROFIT / LOSS		Difference
		Apr 06 - Sep 07	Apr 07 - Sep 08	Apr 06 - Sep 07	Apr 07 - Sep 08	
1	Kerala State Handloom Development Corporation	1,154.64	793.82	-217.6	-172.38	45.22
2	Autokast Ltd	524.19	603.25	-179.69	-168.61	11.08
3	Steel Industrials Kerala Ltd	346.12	784.3	-205.04	-98.61	106.43
4	The Travancore Cements Ltd	1,045.00	1,181.00	-111	-76	35
5	Keltron Component Complex Ltd	898.67	944.04	-86.44	-49.07	37.37
6	Kerala State Drugs & Pharmaceuticals Ltd	102.41	341.4	-189.1	-38.4	150.7
7	Keltron Crystals Ltd	41.99	43.57	-137.59	-20.5	117.09
8	Keltron Resistors Ltd	59.69	57.13	-23.67	-12.93	10.74
	<b>TOTAL</b>	<b>4,172.71</b>	<b>4,748.51</b>	<b>-1,150.13</b>	<b>-636.5</b>	<b>513.63</b>

Source : Company

Performance Report  
**SHIFT FROM PROFIT TO LOSS**

(Rs. in lakhs)

SI.No	COMPANY	TURNOVER (without taxes and duties)		PROFIT / LOSS		Difference
		Apr 06 - Sep 07	Apr 07 - Sep 08	Apr 06 - Sep 07	Apr 07 - Sep 08	
1	The Kerala Minerals and Metals Ltd.	13,232.31	15,024.60	798	-392.97	-1,190.97
2	Travancore-Cochin Chemicals Ltd	5,781.27	3,352.74	393.98	-781.23	-1,175.21
3	Travancore Titanium Products Ltd	5,661.04	5,074.91	323.42	-382.37	-705.79
4	Kerala State Textile Corporation Ltd	1,932.34	1,898.84	52.3	-150.35	-202.65
5	The Malappuram Co-operative Spinning Mills Ltd	1,149.01	989.44	10.27	-106.9	-117.17
6	Kerala State Palmyrah Products Development and	2.3	4.29	11.82	-8.86	-20.68
7	The Metal Industries	95.19	83.79	3.7	-1.66	-5.36
	<b>TOTAL</b>	<b>27,853.46</b>	<b>26,428.61</b>	<b>1,593.49</b>	<b>-1,824.34</b>	<b>-3,417.83</b>

Source : Company

Performance Report  
**UNITS THAT REGISTERED INCREASE IN LOSSES**

(Rs. in lakhs)

SI.No	COMPANY	(without taxes and duties)		PROFIT / LOSS		Difference
		Apr 06 - Sep 07	Apr 07 - Sep 08	Apr 06 - Sep 07	Apr 07 - Sep 08	
1	Traco Cable Company Ltd	1,678.35	1,081.30	-229.15	-558.26	329.11
2	Kerala Automobiles Ltd	1,551.80	904.07	-126.59	-258.45	131.86
3	HANTEX	1,076.56	825.07	-120.89	-199.49	78.6
4	The Trichur Co-operative Spinning Mills Ltd.	617.53	499.33	-87.16	-148.31	61.15
5	The Cannannore Co-op.Spinning Mills Ltd	547.89	516.48	-121.38	-154.13	32.75
6	The Quilon Co-operative Spinning Mills Ltd	293.17	239.02	-144.35	-171.52	27.17
7	Alleppey Co-operative Spinning Mills	208.54	167.85	-55.43	-78.26	22.83
8	Keltron Electro Ceramics Ltd	87.63	72.87	-45.72	-63.83	18.11
9	Sitaram Textiles Ltd	333.38	412.57	-82.66	-98.57	15.91
	<b>TOTAL</b>	<b>6,394.85</b>	<b>4,718.56</b>	<b>-1,013.33</b>	<b>-1,730.82</b>	<b>717.49</b>

Source : Company

Performance Report  
**UNITS THAT REGISTERED DECREASE IN PROFITS**

(Rs. in lakhs)

SI.No	COMPANY	(without taxes and duties)		PROFIT / LOSS		Difference
		Apr 06 - Sep 07	Apr 07 - Sep 08	Apr 06 - Sep 07	Apr 07 - Sep 08	
1	Handicrafts Development Corporation (Kerala) Ltd	457.72	492.45	41.71	0.33	41.38
	<b>TOTAL</b>	<b>457.72</b>	<b>492.45</b>	<b>41.71</b>	<b>0.33</b>	<b>41.38</b>

Source : Company

Performance Report  
**MAJOR DEFAULTERS TO PF**

(Rs. in lakhs)

<b>Sl.No.</b>	<b>COMPANY</b>	<b>PF</b>
1	Kerala State Drugs & Pharmaceuticals Ltd	139.00
2	Steel Industrials Kerala Ltd	83.80
3	Autokast Ltd	55.09
4	The Quilon Co-operative Spinning Mills Ltd	47.54
5	The Trichur Co-operative Spinning Mills Ltd.	38.00
6	The Kerala Ceramics Ltd	20.40
7	The Cannannore Co-op.Spining Mills Ltd	17.38
8	Kerala State Bamboo Corporation Ltd.	16.50
9	Sitaram Textiles Ltd	7.60
10	Kerala State Palmyrah Products Development and workers welfare	1.51
11	The Metal Industries	1.20

Source : Company

Performance Report as at the end of September, 2007

**IMMEDIATE STEPS ARE TO BE URGENTLY INITIATED IN THE FOLLOWING FOR BRINGING  
DOWN SUNDRAY DEBTORS**

Rs. in lakhs

SI.No	COMPANY	SundryDebtors
1	Kerala State Electronic Development Corporation Ltd	9,548.26
2	Transformers and Electricals Kerala Ltd	5,028.91
3	Kerala Electrical & Allied Engineering Company Ltd	2,910.23
4	Steel and Industrial Forgings	1,175.00
5	Traco Cable Company Ltd	1,169.40
6	Kerala State Handloom Development Corporation Ltd.	918
7	Kerala Hitech Industries Ltd	898
8	HANTEX	710
9	Forest Industries (Travancore) Ltd	612.66
10	Steel Industrials Kerala Ltd	522.52
11	Kerala State Drugs & Pharmaceuticals Ltd	230
12	Keltron Electro Ceramics Ltd	197.32
13	Keltron Resistors Ltd	50.8
14	Kerala State Palmyrah Products Development and workers welfare	8.31

Source : Company

**Performance Report**  
**STATEMENT OF PERFORMANCE WITH RESPECT TO ANNUAL BUDGET**

Rs. in lakhs

Sl.No	COMPANY	Bud.turnover 2007- 08	Cumulative Turnover Apr 07 - Sep 07	As at the end of Sep, 2007	
				Achievement(%) [As per plan 50.00 %]	Value of orders on hand
1	Kerala State Palmyrah Products Development and workers	195	4.01	2.06	0.40
2	Keltron Electro Ceramics Ltd	557.46	76.34	13.69	41.69
3	Traco Cable Company Ltd	8,969.87	1,248.57	13.92	851.02
4	Kerala Automobiles Ltd	6,540.08	940.27	14.38	0.00
5	Kerala State Handloom Development Corporation Ltd.	4,066.11	615.56	15.14	0.00
6	Steel Complex Ltd	3,969.51	706.37	17.79	10.50
7	The Quilon Co-operative Spinning Mills Ltd	1,232.00	238.77	19.38	0.00
8	Alleppey Co-operative Spinning Mills	697.39	151.57	21.73	0.00
9	Keltron Crystals Ltd	199.5	46.08	23.1	13.25
10	Autokast Ltd	2,440.32	609.54	24.98	355.48
11	Keltron Resistors Ltd	233.73	59.22	25.34	5.40
12	Travancore-Cochin Chemicals Ltd	12,527.00	3,318.22	26.49	0.00
13	Kerala State Drugs & Pharmaceuticals Ltd	1,800.00	499.1	27.73	0.00
14	Forest Industries (Travancore) Ltd	790	229.15	29.01	12.00
15	Steel Industrials Kerala Ltd	2,469.68	777.84	31.5	2193.13
16	United Electrical Industries Ltd.	5,812.00	1,897.75	32.65	42.00
17	Kerala State Electronic Development Corporation Ltd	14,286.56	4,680.06	32.76	3775.06
18	Handicrafts Development Corporation (Kerala) Ltd	1,460.00	492.45	33.73	1.65
19	The Trichur Co-operative Spinning Mills Ltd.	1,420.00	492.48	34.68	0.00
20	Kerala Clays & Ceramic Products Ltd.	473.98	166.23	35.07	56.37
21	Travancore Titanium Products Ltd	12,377.78	4,430.68	35.8	100.00
22	The Metal Industries	252.2	90.32	35.81	8.00
23	The Cannannore Co-op.Spinning Mills Ltd	1,364.49	504.35	36.96	0.00
24	Kerala Hitech Industries Ltd	1,750.00	647.98	37.03	0.00
25	Sitaram Textiles Ltd	1,014.36	376.85	37.15	0.00
26	Kerala State Textile Corporation Ltd	4,836.29	1,819.79	37.63	0.00
27	Keltron Component Complex Ltd	2,835.95	1,068.25	37.67	102.40
28	Malabar Cements Ltd	23,512.12	9,024.67	38.38	280.56
29	Transformers and Electricals Kerala Ltd	17,226.85	6,759.01	39.24	11193.19

30	The Malappuram Co-operative Spinning Mills Ltd	2,421.14	978.27	40.41	0.00
31	Steel and Industrial Forgings	5,546.89	2,260.17	40.75	5907.00
32	The Travancore Cements Ltd	2,865.00	1,196.00	41.75	0.00
33	The Kerala Minerals and Metals Ltd.	34,615.00	14,520.57	41.95	1500.00
34	The Kerala Ceramics Ltd	1,222.07	517.96	42.38	74.80
35	Kerala State Bamboo Corporation Ltd.	1,560.00	719.47	46.12	115.00
36	Travancore Sugars & Chemicals Ltd	988.71	458.63	46.39	64.96
37	Keltron Magnetics Ltd	515.54	258.26	50.1	11.50
38	Kerala Electrical & Allied Engineering Company Ltd	8,656.81	4,390.51	50.72	5214.05

Source : Company Note : Percentage of Achievement is based on the Proportionate Budgeted Turnover